

SAFE, CLEAN, AND COMPLIANT:  
INTEGRATED FACILITIES MANAGEMENT WITH

# OpenWorks

## 1. Think nationally, act locally.

It all starts with an expert OpenWorks **commercial cleaning crew** — the eyes, ears, and boots-on-the-ground at all of your locations, from coast to coast.

At the national level, we've got some serious buying power that improves your bottom line. At the local level, we offer friendly, adaptable service provided by your neighbors.



JANITORIAL  
TURNOVER RATE:  
**200%**

**92%**  
OF CONSUMERS SAY  
**CLEANLINESS**  
MATTERS MOST WHEN  
DECIDING IF THEY  
WILL BECOME REPEAT  
CUSTOMERS

## 2. Out-sourced providers, in-house benefits.

An in-house janitorial team can take a big chunk out of the typical 3% line-item cost of facility services.

OpenWorks commercial cleaning providers are experts in the field — and the key to integrating your facilities management and improving your bottom line.

<b>\$</b> THE HIDDEN COSTS OF IN-HOUSE JANITORIAL SERVICES, PER HIRE:	RECRUITMENT COSTS: <b>~\$4,700</b>	ONBOARDING COSTS: <b>~\$5,000</b>	WORKPLACE LEARNING: <b>~\$1,300</b>
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## 3. Bye-bye Rolodex, hello integrated FM.

Ready to reduce your vendor management headaches? OpenWorks is your **all-in-one for every corner of your facilities**, inside and out, from HVAC and plumbing to landscaping and pest control.

Keep your current vendors, or let us match you with the local providers you need — either way, we'll handle the back end.



EDUCATION • HEALTHCARE • PROPERTY MANAGEMENT • WAREHOUSES & MANUFACTURING • TRANSPORTATION & LOGISTICS • CORPORATE CAMPUSES • ENTERTAINMENT & LEISURE

## 4. Know where you stand. From anywhere.

The OpenWorks portal offers a **360° view of your facilities** — no matter where you are. Capitalize on untapped data to increase efficiency and productivity, reduce unexpected downtime, and guide decision making.



STRONG ESG PRACTICES SUCH AS INTEGRATED FM:

REDUCE ENERGY COSTS BY UP TO **30%**

INCREASE EMPLOYEE ENGAGEMENT BY **21%**

INCREASE THE CHANCE OF OUTPERFORMING THE MARKET BY **25%**

## 5. Lean, green clean machine.

OpenWorks supports your ESG initiatives and helps **ensure compliance through integrated facilities management**. Since all of your facilities' needs are managed under one umbrella, it's easier to streamline your operations across locations and stay on top of preventive maintenance, which **reduces repair costs, prevents downtime, and improves energy efficiency**.

For a safer, healthier workplace, our powerful supply vendor network delivers top-rated eco-friendly supplies that are better for the environment — and easy on your bottom line.

SAFER • CLEANER • MORE COMPLIANT



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